

SOURCED TO SPECIFICATION • COMPETITIVELY PRICED • DELIVERED RELIABLY

A Michigan small business helping federal, state, and local buyers procure commercial products with less friction.

COMPANY OVERVIEW

Waypoint Supply Partners LLC sources and resells commercially available products for public-sector requirements. We translate specifications into supplier-ready requests, compare viable sources, evaluate total delivered cost, and coordinate fulfillment from quote through delivery.

CORE CAPABILITIES

Commercial Product Supply

Facility and maintenance supplies; safety and workplace products; storage and organization products; material-handling equipment; electrical apparatus and equipment; operational and institutional supplies.

Competitive Sourcing

Supplier and distributor research, multi-source price comparison, availability and lead-time verification, freight analysis, and total delivered-cost evaluation.

Product & Specification Matching

Review of descriptions, specifications, salient characteristics, quantities, delivery requirements, and compliant commercial alternatives.

Order Fulfillment

Quote preparation, supplier coordination, delivery tracking, order documentation, and dependable supply execution.

PRODUCT FOCUS

- Facility, maintenance, and operations supplies
- Safety, workplace, and institutional products
- Storage, organization, and material-handling products
- Electrical apparatus, equipment, and related supplies

TECHNOLOGY-ENABLED PROCUREMENT

Waypoint uses a structured, data-informed workflow to evaluate opportunities, compare supplier options, match products to requirements, assess landed cost, and support disciplined bid decisions.

PROCUREMENT WORKFLOW

IDENTIFY → SOURCE → MATCH → PRICE → SUPPLY → DELIVER

BEST-FIT REQUIREMENTS

- Commercial off-the-shelf and brand-name-or-equal products
- Defined quantities, specifications, and delivery destinations
- Supply-only orders where competitive sourcing and fulfillment discipline matter

PUBLIC-SECTOR CUSTOMERS

Federal agencies • Defense organizations • State and local governments • Public schools and universities • Public safety and facilities departments

COMPANY SNAPSHOT

LEGAL NAME

Waypoint Supply Partners LLC

BUSINESS TYPE

Small Business

LOCATION

Michigan

SAM.GOV

Active

UEI

VPELWTL41LD1

CAGE

23N03

SERVICE MODEL

Supply-only commercial product resale

DIFFERENTIATORS

- Responsive, lean small-business structure
- Multi-supplier competitive sourcing
- Accurate product/specification matching
- Data-informed pricing and opportunity evaluation
- Focus on reliable delivery and clear documentation
- Flexible support across federal, state, and local markets

NAICS CODES

423840

Industrial Supplies (Primary)

423830

Industrial Machinery & Equipment

423440

Other Commercial Equipment

423850

Service Establishment Equipment & Supplies

423610

Electrical Apparatus, Equipment & Wiring Supplies

BUYER VALUE

One accountable small-business supplier focused on compliant product matching, clear communication, competitive landed cost, and dependable order coordination.

READY TO SUPPORT YOUR NEXT COMMERCIAL PRODUCT REQUIREMENT

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